

A yellow banner with a green border and a green shadow, containing the text "NOW HIRING" in bold, black, sans-serif capital letters.

NOW HIRING



COUNTER SALES ASSOCIATE

JOB SUMMARY:

Sales Associates work the sales counter and showroom of our local Co-ops. From stocking, organizing, and cleaning inventory to assisting customers in their purchases, these individuals are the face of the local Co-op and build rapport with our local farming communities by learning about their operations and providing solutions. Co-op looks for service-oriented individuals who are flexible, enjoy serving customers in the farming community, and is an overall team player to help identify and fill customer needs by quality great recommendations and solutions.

QUALIFICATIONS:

- High School / GED Diploma
- Retail and/or farm experience preferred but not required
- Available to work varied hours
- Must enjoy working and excel in a team environment
- Individual should be upbeat, have a positive attitude, dedicated and reliable to responsibilities

ESSENTIAL JOB FUNCTIONS:

Essential Duties and Responsibilities include the following. Other duties may be assigned.

- Work with customers to identify and fulfill needs
- Builds rapport with customers to better understand their operations and potential needs
- Respond to customer requests, complaints and inquiries
- Facilitate customer transactions, including operating cash register and point-of-sale system
- Manage merchandise by ordering, organizing and stocking shelves, counters, etc.
- Manage or aid with in-store marketing, advertising and/or promotions
- Obtain merchandise requested by customer or receive merchandise selected by customer
- Answer customers' questions concerning location, price, and merchandise
- Provide exceptional customer service to each and every customer